QUEST FOR EXCEPTIONAL LEADERSHIP

for

Transformation within and around

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Quest for Exceptional Leadership
Mirage to Reality
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SAGE
Seven Prime Realities
Stemming from politics-business axis

“This is a government of the people, by the people and for the people no longer.

It is a government of corporations, by corporations and for corporations.”

- President Rutherford Hayes, 1876
IMPACT OF SEVEN KEY PLAYERS ON SOCIAL CONSCIOUSNESS

Progress will be contingent on how key players confront challenges.

- IPCs
- Consumers
- Media
- Educators
- CEO Role Models
- Women & Independent Legislators

Level of Social Consciousness in Business

HIGH

CURRENT STATUS

THE PAST

THE FUTURE

TARGET

LOW

TIME SCALE

Copyright –
TWO KEY CHALLENGES

(a) How to transform today’s leaders &
(a) How to transform today, the leaders of tomorrow

In practical terms, this means:

• How to de-corr upt the minds of today’s leaders &
• How to make the minds of coming generations in-corr uptible
Fifth Phase of Human Enterprise
- the new phase in the making – beginning now

Realistic Fish eating Unrealistic Fish

• Increased Social Consciousness
• Need to function in sync with society & environment
• Call for Sharing & Caring
Corporations that are “realistic” enough to acknowledge these contours of the contemporary world, will emerge as winners in the 21st century.
A KEY CHALLENGE

To take the step forward from

“Corporate Social Responsibility” to “Individual Social Responsibility”.

From CSR to ISR.
Leadership Matrix of Choice
Profit-Values Trade-off

FOCUS ON PROFITS

QUADRANT TWO
Strong Focus on Profits
No Regard for Values

○ FUTURE
Vanishing Profits
They do positive harm
They do no good

QUADRANT FOUR
Strong Focus on Profits, with Equally Strong Focus on Values

○ FUTURE
Sustained Profits
They do no harm
They aim to do positive good

FOCUS ON VALUES

QUADRANT ONE
Low Profits
Hidden/Indifferent Sense of Values
No Specific Focus

○ FUTURE
Static
They do no harm
They do no positive good

QUADRANT THREE
Strong Focus on Values
No Regard for Profits

○ FUTURE
Catalyst for Growth of Global Value Pool
They do no harm
They do positive good
Process to Discover Inner Wealth

\[ \begin{align*}
\text{OM} & \rightarrow \text{VASANAS} \\
\text{VASANAS} & \rightarrow \text{BODY}, \text{MIND}, \text{INTELLECT} \\
\text{BODY} & \rightarrow \text{PERCEIVER} \\
\text{MIND} & \rightarrow \text{FEELER} \\
\text{INTELLECT} & \rightarrow \text{THINKER} \\
\text{PERCEIVER} & \rightarrow \text{OBJECTS} \\
\text{FEELER} & \rightarrow \text{EMOTIONS} \\
\text{THINKER} & \rightarrow \text{THOUGHTS} \\
\end{align*} \]

B - M - I represent the Instruments of Experience

P - F - T is the Experiencer

O - E - T is the Experienced World

OM represents the Life Force. It is the sound symbol for what religion calls God and What philosophy declares as Truth or Reality

Source: Author
For those who follow this path, a pleasant surprise awaits them.

They experience a “triple top line of joy, peace and contentment”

Not only for them, but also in the lives of people all around.
• **Joy** is eternal – it arises within, it has nothing to do with outside, it is the spontaneous flow of your own positive energy, which is a consequence of your own virtuous actions and disposition. Joy is different from pleasure which is transitory, is a result of external factors and is dependent on others; others can also take it away from you.

• **Peace** is the natural consequence as soon as our minds abandon the feeling of “otherness of others”. It is the state when we effortlessly perceive the

  “**Motherness in Others**”

• **Contentment** is not the fulfilment of what you want, but the realization of how much you already have.
Base Camp Leadership Traits

Option Three: Exceptional leader
Option Two: Average leader
Option One: back to the starting point

START OF JOURNEY
- Basic Intelligence
- Energy and Drive
- Professional Will

BASE CAMP
- Pragmatic Visionary
- Transactional Skills
- Perseverance

OPPORTUNITY FOR CHOICE

Traits Relating To Strengths within
- Physical Traits

Traits Relating To Interface with Outside world
- Mind Traits

THE PATH OF PROGRESS
Wholeness is a 720-Degree View
Four Faces of Compassion

Compassion with sacrifice
The good-natured masses

Compassion with surrender
The dedicated few devoting their life to serving society

Compassion as human duty
The conscientious working majority – keen to pay back to society

Compassion as human nature
People for whom ‘human race is one family’, and this manifests in their actions and responses
If a leader thinks he has developed the traits of Wholeness and Compassion,

then he shall have simultaneously developed the trait of Transparency.

No further effort is necessary
• Such leaders are at peace with themselves, and at peace with the world.

• They contribute; they make the world better.

• They look outwards for wholeness.

• They look inwards for compassion.

• They find the balance, and do that with transparency.
In conclusion

- Man’s aim is to move towards an integral perfection.
- The sadhna for this does not exclude the world.
- He has first to be convinced of this in his mind and life.
- He can then advance towards perfection through any work so long as that is done with inner sincerity.
- One has to discover one’s inner truth and allow it as fully as possible to direct one’s whole life.
- It is not an easy path.
- But there is no other way.